2018-19 REVENUE
(UNAUDITED)

- Tuition and General Fees (less Financial Aid/Scholarships)
- Annual Giving/Restricted Gifts
- International Program Support
- Auxiliary Programs (inc. Gala)
- Achievement Center Fees
- Endowment Income and Trusts
- Summer Encounters/Afternoon Encounters
- Other Non-Tuition Revenue

PHILANTHROPIC SUPPORT

82.8%
2018-19 EXPENSES
(UNAUDITED)

- People (salaries/benefits): 75.1%
- Programs: 9.6%
- Extracurricular Student Activities: 11.7%
- Auxiliary and Miscellaneous Expenses: 1.7%
- Plant Facilities and Grounds: 1.9%
2018-2019 TOTAL FUNDRAISING FROM ALL SOURCES

CURRENT ENDOWMENT INITIATIVE*

PLEDGES**
$3,689,625

CASH FULFILLMENT TO DATE ON PLEDGES NOTED ABOVE
$872,212

* Represents activity between July 1, 2018 - June 30, 2019
** Approx. 30% is planned giving pledges

CAVALIER FUND GIFTS
1,034 GIFTS TOTALING
$827,605

CAPITAL PAYMENTS/GIFTS
136 GIFTS TOTALING
$340,435

TOTAL DRAW FROM ENDOWMENTS IN 2018-19
$495,069